

Bid Pricing cost

Euro rate 1.134726

LTO VPN	IM SKU	20-99	Disty Pound cost 20-99	100+	Disty Pound Cost 100+
C7973A	943GAU1	€ 23.70	£ 20.89	€ 21.80	£ 19.21
C7974A	943PYT2	€ 20.20	£ 17.80	€ 18.80	£ 16.57
C7975A	94325PQ	€ 19.20	£ 16.92	€ 18.10	£ 15.95
C7976A	9437KMY	€ 20.50	£ 18.07	€ 19.50	£ 17.18
C7976B	9437QVE	€ 21.50	£ 18.95	€ 21.50	£ 18.95
C7977A	2M2M229	€ 61.00	£ 53.76	€ 59.80	£ 52.70
C7978A	943D4S9	€ 35.00	£ 30.84	€ 35.00	£ 30.84

RDX pricing cost:

VPN	SKU		Euro price	Pound Price
Q2042A	943018W	HP 500GB RDX Removable Disk Cartridge	€ 75.00	£ 66.10
Q2044A	9433G9X	HP 1TB RDX Removable Disk Cartridge	€ 90.00	£ 79.31
Q2046A	943AR4X	HP 2TB RDX Removable Disk Cartridge	€ 160.00	£ 141.00
Q2047A	2M2HN75	HP 3TB RDX Removable Disk Cartridge	€ 210.00	£ 185.07
Q2048A	2M26EN4	HPE 4TB RDX Removable Disk Cartridge	€ 280.00	£ 246.76
C8S06A	9437XXT	HP RDX USB 3.0 Internal Docking Station	€ 99.00	£ 87.25
C8S07B	943F31M	HP RDX+ External Docking Station	€ 110.00	£ 96.94

RDX Server Bundles

3 RDX bundles that can be offered when sold with any HPE Server:

- 1. **RDX 1TB** – BD price for cart Q2044A €140.00 – **Bundle cost €280.00 (discount €202.78)**
- 2. **RDX 2TB** – BD price for cart Q2046A €220.00 – **Bundle cost €440.00 (discount €325.02)**
- 3. **RDX 3TB** – BD price for cart Q2047A €300.00 – **Bundle cost €600.00 (discount €171.20)**

Overview

- Each bundle includes 1 x internal dock (C8S06A) & 2 x carts (either Q2044A, Q2046A or Q2047A).
- Positioning - offering the customer a FREE internal dock along with 2 discounted RDX cartridges available only when bought with any HPE Server.
 - *If a distributor would like to offer the bundle with a non-HPE server this will be possible but the distributor must provide proof of the deal.*
- Limited to 1 bundle per server.
- Discount via 7A BD tool.
- Available via 7A distributors only

Requirement for participating distributors to hold stock of internal dock and cartridges.